

VeeOne Health delivers a “Virtual Care-as-a-Service” platform that bridges the gap between acute hospital settings and longitudinal post-acute care. By unifying RPM and subcapitated workflows natively within the EHR, we eliminate time-tracking and reduce readmissions and length of stay to optimize value-based revenue.

Solution Capabilities



**DATA
COLLECTION**



**ANALYTICS AND
INSIGHT**



**BIDIRECTIONAL
COMMUNICATION**



**DEVICE
INTEGRATION**



**WORKFLOW
AUTOMATION**



**CARE
COORDINATION**



**CLINICAL DECISION
SUPPORT**



**PATIENT EDUCATION
AND CONTENT**



**PATIENT SELF-
MANAGEMENT TOOLS**



**POPULATION HEALTH
MANAGEMENT**

Key Features

- Enterprise Virtual Care Across the Continuum:** Unlike point solutions focused on a single care setting, VeeOne Health's Virtual Care-as-a-Service (VCaaS) platform connects acute hospital workflows with longitudinal post-acute care. A single platform supports inpatient virtual care, specialty consults, Hospital at Home, and remote patient monitoring across the enterprise.
- Native EHR Integration & Clinical Workflow:** VeeOne Health integrates remote monitoring data, alerts, and clinical documentation directly into enterprise EHRs, helping care teams work within their existing clinical workflow. Bidirectional integration reduces reliance on separate applications while supporting care coordination and documentation.
- Hospital at Home Infrastructure:** The platform provides the clinical infrastructure to support CMS Acute Hospital Care at Home programs, combining continuous biometric monitoring, scheduled virtual rounding, and 24/7 clinical escalation. Hospitals can extend acute-level care into the home while maintaining coordinated oversight.
- Value-Based Care & APCM Automation:** VeeOne Health automates key operational requirements for value-based care programs, including CMS Advanced Primary Care Management (APCM). Built-in workflows support care transitions, SDOH screening, remote monitoring, and revenue optimization while reducing manual administrative work.
- Intelligent Monitoring & Clinical Escalation:** Continuous physiologic monitoring and automated clinical alerting help identify early signs of patient deterioration. Integrated escalation workflows and secure virtual communication enable timely intervention across inpatient and post-acute care settings.
- Cellular-Enabled Connected Care:** Integrated 5G and IoT connectivity allows monitoring devices to function without patient-owned Wi-Fi or smartphone pairing. Out-of-the-box connectivity supports reliable data collection, virtual communication, and patient engagement across diverse care settings.

Benefits

VeeOne clients can:

- ▶ Improve operational efficiency
- ▶ Reduce clinician burden
- ▶ Improve patient engagement
- ▶ Improve patient outcomes
- ▶ Enhance patient experience
- ▶ Expand access to care
- ▶ Support service line growth
- ▶ Strengthen the digital front door
- ▶ Improve financial performance
- ▶ Support value-based care
- ▶ Support population health management
- ▶ Improve care coordination

- ▶ Average 12.4 mmHg drop in systolic blood pressure: Longitudinal data across high-risk hypertensive panels demonstrated an average reduction of 12.4 mmHg in systolic pressure and 6.2 mmHg in diastolic pressure within the first 6 months of continuous physiological data tracking.

Operational Efficiency & Clinician Time Reclamation

- ▶ 2.5 minutes saved per patient alert review: Deep bidirectional enterprise EHR integration eliminates siloed third-party software logins, allowing clinical staff to review alerts, update care plans, and complete documentation within their daily charting workspace.

Patient Onboarding, Access, and Clinical Engagement

- ▶ 92% active patient compliance rate: Utilizing out-of-the-box 5G/IoT cellular connectivity bypasses the technical friction of patient-owned Wi-Fi or smartphone pairing, dropping device abandonment rates to less than 8%.

Measurable Impacts

By bridging the gap between acute and post-acute longitudinal workflows, our platform yields measurable impact across four core pillars:

Financial Performance & Value-Based Revenue Optimization

- ▶ 4.5x return on investment: Independent health systems deploying our capitated Advanced Primary Care Management and Remote Patient Monitoring “code-stacking” workflows generate substantial net-new revenue streams without incurring additional clinical staffing overhead.

Acute Care Utilization & Total Cost of Care Reduction

- ▶ 28% reduction in 30-day hospital readmissions: By providing continuous 24/7 care team access, automated transition tracking, and proactive remote physiological monitoring, we successfully stabilize high-acuity chronic disease panels post-discharge.
- ▶ 18% decrease in avoidable emergency department visits: High-fidelity, cellular-backed biometric data streams catch physiological decompensation early, allowing clinical staff operating under general supervision to intervene before a crisis occurs.

Clinical Guidelines and Standards

- ▶ CMS-aligned programs
- ▶ ADA (American Diabetes Association) guidelines
- ▶ AHA (American Heart Association) guidelines
- ▶ USPSTF guidelines
- ▶ Evidence-based / peer-reviewed protocols

Solution Type

- ▶ **Patient Engagement:** Solutions supporting education, communication, patient tools, and engagement platforms.
- ▶ **Care Management:** Solutions supporting care coordination platforms, care pathways, and workflow optimization.
- ▶ **Specialty Programs:** Solutions supporting condition-specific digital care programs.
- ▶ **Diagnostics & Assessments:** Solutions supporting risk assessments, diagnostics, and screening tools.
- ▶ **Remote Monitoring & Virtual Care:** Solutions supporting remote patient monitoring, virtual care delivery, or device-connected monitoring.

RESULTS YOU CAN EXPECT

Case Study

A major health system deployed VeeOne Health via Xealth to manage patients with chronic disease directly within the EHR workflow. The remote patient monitoring program successfully captures and reports daily weights to the care team, allowing them to identify early fluid retention and intervene earlier. This seamless integration reduced avoidable readmissions and helped save an average of \$1,400 per patient. Following this program rollout, the same system expanded to power the in-hospital virtual care continuum. By unifying inpatient specialist workflows, acute virtual rounding, and care-at-home models, the system achieved comprehensive care coordination, reduced total cost of care, and streamlined post-acute transitions.

Awards, Accolades, and Certifications



Frost & Sullivan North American Entrepreneurial Company of the Year Award for Transformational Healthcare:

VeeOne Health was commended as an industry pioneer for its suite of physician-led technologies, which successfully address systemic gaps in legacy telehealth and care coordination platforms, and interoperability.



Gartner Market Recognition: Gartner—the world's leading research and advisory firm—recognized VeeOne Health's comprehensive Virtual Care-as-a-Service architecture, highlighting the platform's ability to successfully deliver end-to-end, enterprise-scale longitudinal care and high-bandwidth IoT interoperability across health system networks. This placement highlights VeeOne Health's operational maturity, architectural flexibility, and readiness to help risk-bearing healthcare organizations transition seamlessly from legacy time-tracking tools to sub-capitated, automated advanced care models.



Intel Technology Collaboration

Highlight: Recognized as a key ecosystem partner alongside Intel for pioneering high-acuity, agile inpatient virtual healthcare deployments in leading national networks (such as Banner Health) to optimize critical care resource allocation.

Security, Compliance, and Certifications



HIPAA Compliant



**SOC 2 Type II
Certified**



ISO 27001 Certified



Integration and Workflow Fit

- ▶ Prescribed and managed within the Xealth platform
- ▶ Data and insights returned to clinical workflows (e.g., EHR, dashboards)
- ▶ Supports bidirectional data exchange

Business Model and Reimbursement

- ▶ Medicare reimbursable
- ▶ Medicaid reimbursable
- ▶ Covered by commercial insurance

Customer Support and Operating Model

- ▶ Onboarding and implementation support
- ▶ Dedicated customer success manager
- ▶ Ongoing technical support
- ▶ Clinical program support (e.g., nurses, coaches, care teams)
- ▶ Self-service model (largely independent after setup)